

Letter of Recommendation

To Whom it may concern,

It is with great pleasure that I recommend working with Scott Bennett as a commercial real-estate broker. Scott showed up immediately after a phone call to introduce myself, and after a short meeting he understood *exactly* what my criteria were for finding a new office space.

I am a designer, and own a branding and design agency; as such we had very definite requirements for the type of space we were looking for. We also had a tight budget and specific locations we would consider. This coupled with Manhattan being the most expensive commercial market in history last year made for a difficult assignment.

Remarkably, Scott found us a beautiful 5,000 square feet loft space in Chelsea just off the High Line, below market—in less than two weeks. He also played an instrumental role for us to be approved by the landlord for the space, and helped us navigate a difficult sublet clause. Ultimately, we ended up with a lease that allowed us to sublet *and* receive three months with no rent for construction. Both were not in the original lease but were important to us taking the space.

I wholehearted recommend working with Scott to tenaciously help you find the right space for your needs.

Sincerely, Janine James

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Submitted by **THE MODERNS** 544 West 27th Street, 6th Floor, New York, NY 10001, 212.387.8852 February 11, 2016

